Lake Travis Boats Newsletter · By Topjib

Follow the price. Read the whole story.

Price changes, recorded outcomes and practical next moves for the Lake Travis boating community.

October review · Data through October 30, 2026 · Published October 30

41	$16,500	8	$9,675
active listing pages	median active asking price	active pages with a latest October cut	sum of those eight latest cuts

THE MONTH'S USEFUL SIGNAL

About one in five active local listings showed a price cut.

8 of 41 active pages—19.5%—had a latest recorded asking-price reduction dated October 1–30. That is a shortlist worth investigating. It is not evidence that every Lake Travis boat lost value.

The median of those eight latest cuts was **$1,000**. Start with the specific boat, its condition and its asking history, rather than a general "fall bargain" story. Explore the local report ↗

WHERE THESE NUMBERS COME FROM

Lake Travis, with the geography kept honest.

13 active pages with seller-reported Lake Travis locations

28 active pages in nearby advertised towns

A nearby-town advertisement is not a verified lake berth. Marina or slip mentions need their own confirmation. See the local scope ↗

53 retained local listing pages

Snapshot status, not monthly sales volume

41 active · 4 seller-reported Sold · 6 Off Market · 2 Pending

This edition uses Topjib's October 30 snapshot, not a completed October 31 month-end. Counts refer to public listing pages; a package advertisement may contain more than one craft. Definitions & frozen source tables ↗

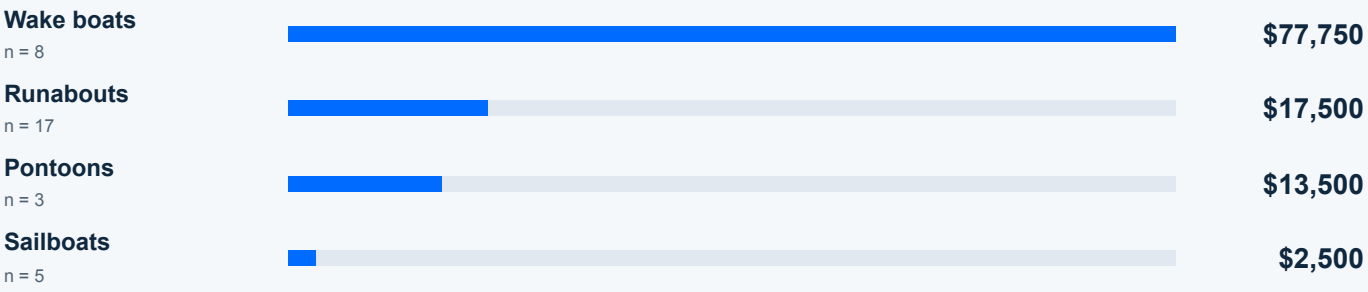
ASKING PRICES & PRICE CHANGES

02 A market with more than one price.

The median active ask in our local sample was **$16,500**. But a single middle number hides different kinds of boats, ages and condition.

Selected local categories

Median asking price · Active pages



Selected categories, not all 41 listings. Different years, sizes and condition are mixed. Small samples are context, not individual boat valuations. Compare the full tables ↗

Three asking-price moves to learn from

BOAT / SAMPLE	PREVIOUS ASK	CUTOFF ASK	LATEST CUT
2015 EdgeWater 188CC Lake Travis / nearby · recorded 2026-10-17	$22,495	$19,995	**$2,500** 11.1%
2015 Harris Flotebote 240 Cruiser Lake Travis / nearby · recorded 2026-10-13	$27,500	$25,000	**$2,500** 9.1%
2001 Sea Ray Sundancer 260 Wider Austin-area example · recorded 2026-10-29	$40,000	$30,000	**$10,000** 25%

Read the percentage, too.

Both local examples fell $2,500: 11.1% for the EdgeWater, 9.1% for the Harris. Both remained advertised at the cutoff. Compare the percentage, earlier ask and documented condition together.

THE WIDER AUSTIN-AREA LENS

60 / 422

active pages had a latest October cut, totaling **$70,611** across those latest changes.

This is a broader, mixed-craft sample. It is not Lake Travis-only, every cut during October, buyer savings or a month-over-month price index. Browse recorded reductions ↗

Takeaway: Compare model, year, size and condition before interpreting any asking-price reduction.

SOLD, STILL ADVERTISED & OFF MARKET

03 The outcome needs its own evidence.

By the cutoff, Topjib retained **43 seller-reported Sold pages** in the wider Austin-area sample; **4** belonged to our Lake Travis and nearby-town sample.

SELLER-REPORTED SOLD

A status observation, not a verified closing amount

LOCAL / NEARBY-TOWN EXAMPLE	LAST ASKING PRICE	SOLD STATUS OBSERVED
2023 Tige Z3	$109,000	2026-10-27
2015 Phoenix 819 Pro XP	$24,000	2026-10-30

The Phoenix had an observed ask of **$28,500**, then **$24,000** on October 27, before its Sold status was observed October 30. The sequence is useful; it does not tell us the closing price or prove the reduction caused a sale. Read the retained Sold records ↗

OFF MARKET · OUTCOME UNCONFIRMED

6 local / nearby pages · 45 wider Austin-area pages

LOCAL / NEARBY-TOWN EXAMPLE	LAST ASKING PRICE	OFF MARKET OBSERVED
2012 Cobalt A28	$72,500	2026-10-19
2019 Barletta L23QCSS	$65,000	2026-10-29

What had not reached a recorded sale?

41 local pages remained advertised, including the reduced EdgeWater and Harris on page 2. Separately, an off-market ad can have been withdrawn, relisted or sold without a confirmed status update. Calling every disappearance “didn’t sell” would overstate the evidence.

A useful discipline for dealers

Treat an old ad as a reason to verify the boat’s current situation. Establish availability, existing representation and the owner’s interest before recommending a listing plan. A retained record is research, not a request for a broker. Explore local selling help ↗

Takeaway: Keep asking-price evidence, seller-reported status and confirmed transaction records separate. This issue does not calculate a market sell-through rate, time to sale or closing-price trend.

04 Better questions. Better boat decisions.

FOR BUYERS

Build a useful shortlist.

1. **Compare like with like.** Match model, year, size and condition before negotiating from a broad market number.
2. **Check the whole package.** Ask for current condition, engine hours, service records and clear trailer/title facts.
3. **Verify the details.** Check identifiers against the boat and paperwork; confirm any slip or storage arrangement directly.

Browse local boats ↗

FOR SELLERS

Make your offer easy to assess.

1. **Show what matters.** Clear current photos and documented condition help a buyer decide what to investigate.
2. **Explain your ask.** Use comparable boats and a dated price history. Describe known issues and what is included.
3. **Keep status current.** Update availability and confirm marina terms before advertising a transferable slip.

Plan your sale ↗

FOR DEALERS & BROKERS

Make the evidence your advantage.

1. **Qualify before pitching.** Verify the owner wants help and ask about current representation.
2. **Bring a specific plan.** Explain comparable asks, condition gaps, presentation and a review schedule.
3. **Close the reporting loop.** With permission, retain dated outcomes and separate actual closings from last asking prices.

Work with Topjib ↗

Keep the lake in the plan. Before launching or making a slip-dependent purchase, review the current lake/ramp resources on our Lake Travis guide and confirm access, storage and services with the marina operator. Static listing details are not live access conditions.

A NOTE FROM TOPJIB

Useful local knowledge, with a lasting boat record.

Topjib brings together Lake Travis-area listings, recorded asking history, marina information and local selling help. Free accounts can save boats and searches, submit a listing and request a reviewed claim. Daily listing alerts require a separate opt-in.

We're building a clearer record of the local boating market, one sourced update at a time. Have a correction or a dated outcome to share? david@codexdeus.com · How Topjib works ↗

Sources & how to read this issue

Figures are frozen at October 30, 2026. Local scope combines seller-reported Lake Travis locations with nearby advertised towns; broader figures are labeled Austin-area. Latest cuts count one downward change per active listing, dated October 1–30. Retained Sold/Off Market counts describe status at the cutoff, not all regional October transactions. Asking prices are not verified closing prices. October 31 and a comparable prior-month series are not included.

1. October 2026 market report
2. Lake Travis: scope and boat records
3. How Topjib tracks boats
4. Recently reduced listings
5. Seller-reported Sold
6. Off-market listing records
7. Local dealers and brokers
8. Lake Travis marina guide
9. Frozen issue tables (CSV)